



Ouster Appoints Chief Revenue Officer to Further Accelerate Commercial Growth

April 14, 2026

SAN FRANCISCO--(BUSINESS WIRE)--Apr. 14, 2026-- [Ouster, Inc.](#) (Nasdaq: OUST) ("Ouster" or the "Company"), a leader in sensing and perception for Physical AI, announced today the appointment of Cyrille Jacquemet to Chief Revenue Officer. In this expanded capacity, Cyrille has been designated a Section 16 officer of the Company. He will continue to lead global sales, marketing, and customer success as Ouster continues to scale.

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Cyrille Jacquemet, Chief Revenue Officer, Ouster

"Cyrille's appointment to Chief Revenue Officer recognizes his exceptional impact on Ouster's commercial trajectory," said Ouster CEO Angus Pacala. "Ouster has delivered twelve

straight quarters of product revenue growth, consistent execution within our long-term financial framework, and strong momentum in the adoption of our Physical AI solutions. As an officer of the Company, Cyrille's strategic input will be vital as we execute our long-term financial framework and drive toward profitability."

Cyrille joined Ouster in 2018 and has served as Senior Vice President of Global Sales since 2023. During his tenure at Ouster, the Company has seen its annual revenue grow from approximately \$11 million in 2019 to \$169 million in 2025. He has been instrumental in launching the Company's first hardware products and first software solutions, as well as its expansion across North America, Europe, and the Middle East. He holds a Master's degree in Optical Physics from Institut d'Optique Graduate School in Paris.

"I am thrilled to accept this appointment as Ouster enters its next growth chapter as a leader in sensing and perception for Physical AI," said Cyrille Jacquemet. "Our commercial momentum is a testament to the value our digital lidar and software solutions provide to customers across the industrial, robotics, automotive, and smart infrastructure sectors. We are uniquely positioned to unlock new layers of value with the addition of AI vision and perception solutions as part of our new unified platform. I look forward to leading a world-class team to further accelerate adoption and deliver value to our shareholders."

About Ouster

Ouster (Nasdaq: OUST) is a leader in sensing and perception for Physical AI across industrial, robotics, automotive, and smart infrastructure. With a unified platform of high-performance digital lidar, cameras, AI compute, sensor fusion and perception software, and AI models, Ouster delivers solutions that improve quality of life in the physical world. Headquartered in San Francisco, CA, Ouster has a global presence serving thousands of customers with offices in the Americas, Europe, and Asia-Pacific. For more information about our products, visit www.ouster.com, contact our [sales team](#), or connect with us on [X](#) or [LinkedIn](#).

Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements are based upon current plans, estimates and expectations of management that are subject to various risks and uncertainties that could cause actual results to differ materially from such statements. The inclusion of forward-looking statements should not be regarded as a representation that such plans, estimates and expectations will be achieved. Words such as "anticipate," "expect," "project," "intend," "believe," "may," "will," "should," "plan," "could," "continue," "target," "contemplate," "estimate," "forecast," "guidance," "predict," "possible," "potential," "pursue," "likely," and the negative of these terms and similar expressions are intended to identify forward-looking statements, though not all forward-looking statements use these words or expressions. All statements, other than statements of historical fact, including statements regarding the development of an end-to-end sensing and perception platform; enhanced software capabilities, anticipated customer base and customer demand; our future financial results and financial condition, anticipated profitability, our business and marketing strategy, and our competitive positioning, are forward-looking statements, all constitute forward-looking statements. All forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially from those that we expected, including, but not limited to, risks related to the substantial research and development costs needed to develop and commercialize new products; the challenges in developing an integrated platform solution; the ability of the integrated digital lidar and stereo vision camera technologies and new software to catalyze growth; Ouster's forecasts for market growth; the competitive environment in which Ouster operates; the product standards of its customers; Ouster's ability to manage growth, including growing the sales and marketing organization; risks related to international operations, including international manufacturing; cancellation or

postponement of contracts or unsuccessful implementations; supply chain constraints and challenges; conditions in the industries the Company targets or the global economy; Ouster's ability to recruit and retain key personnel; its ability to complete or achieve the anticipated benefits of new acquisitions or investments; changes to trade policy, tariffs, and import/export regulations may have a material adverse effect on Ouster's business, financial condition and results of operations; risks related to the use of AI tools by us and others; Ouster's ability to adequately protect and enforce its intellectual property rights; legal and regulatory risks; risks related to operating as a public company; and other important factors discussed in the Company's Annual Report on Form 10-K for the year ended December 31, 2025, and as may be further updated from time to time in the Company's other filings with the SEC. Readers are urged to consider these factors carefully and in the totality of the circumstances when evaluating these forward-looking statements, and not to place undue reliance on any of them. Any such forward-looking statements represent management's reasonable estimates and beliefs as of the date of this press release. While Ouster may elect to update such forward-looking statements at some point in the future, it disclaims any obligation to do so, other than as may be required by law, even if subsequent events cause its views to change.

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